



Roll Call Number

23-1104

Agenda Item Number

45

Date August 7, 2023

**RESOLUTION APPROVING CHANGE ORDER #3 WITH CALE AMERICA, INC. D/B/A FLOWBIRD GROUP FOR THE PURCHASE OF ADDITIONAL MULTI-SPACE METER (MSM) PAY STATIONS AND SYSTEM UPGRADE FOR EXPANSION OF THE ON-STREET PARKING SYSTEM AT AN ADDITIONAL COST OF \$70,550.00**

**WHEREAS**, the City, through its Traffic and Transportation Division, has undertaken the replacement of its existing single-stall parking meters with multi-space parking meters (“MSM”) equipment and operating software, including stall identification markers and stickers, on existing or furnished mounting adapters; installation, certain software, training, software hosting and maintenance, and warranty maintenance of MSM equipment throughout downtown Des Moines; and

**WHEREAS**, on August 24, 2020, the Finance Department, Procurement Division issued a Request for Proposals (N20-138) for Multi-Space Parking Meter System (RFP), including the provision and installation of MSM equipment, certain software and software maintenance, MSM equipment warranty maintenance, and MSM maintenance and operations training, and received 3 proposals in response, which proposals were reviewed by an Evaluation and Selection Committee with recommendation to accept the proposal submitted by Cale America, Inc., d/b/a Flowbird Group, 13190 56th Court, Suite 401, Clearwater, FL, 33760, as the best proposal; and

**WHEREAS**, on July 19, 2021, by Roll Call No. 21-1147, the City Council accepted said recommended proposal and approved a Multi-Space Parking Meter System and Services Agreement between the City and Cale America, Inc. d/b/a Flowbird Group (“Agreement”) through June 30, 2026, with an option to extend the Agreement for one additional 5-year term at the City’s option, in an initial amount not to exceed \$3,245,367.40; and

**WHEREAS**, on August 22, 2022, the City Engineer approved Change Order No. 1 authorizing the payment for the removal, storage, and reinstallation of pay stations due to adjacent construction projects and for other project-related work; and

**WHEREAS**, on September 12, 2022, by Roll Call No. 22-1449, the City Council approved the payment of monthly operating costs for City parking meter software support, transaction, and processing fees to Cale America, Inc. d/b/a Flowbird Group, at an estimated annual cost of \$400,000.00, pursuant to the Agreement; and

**WHEREAS**, on March 27, 2023, by Roll Call No. 23-0409, the City Council approved Change Order No. 2 authorizing the purchase of additional multi-space meter pay stations and space markers for expansion of the on-street parking system in the total amount of \$114,150.00; and

**WHEREAS**, the Engineering Department, Traffic and Transportation Division has requested the Finance Department, Procurement Division issue a change order to the Agreement for the purchase of 10 additional multi-space meter pay stations and a 20-unit system upgrade for expansion of the on-street parking system in the total amount of \$70,550.00; and

**WHEREAS**, funding is available from 2023-2024 CIP, Page 70, Parking – On-Street Parking Technology, PG035, Parking Fund.



Roll Call Number

23-1104

Agenda Item Number

45

Date August 7, 2023

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, that the change order #3 to the Multi-Space Parking Meter System and Services Agreement between the City and Cale America, Inc., d/b/a Flowbird Group, for the purchase of 10 additional multi-space meter pay stations and a 20-unit system upgrade for expansion of the on-street parking system at an additional cost of \$70,550.00, is hereby approved, and the Finance Department is authorized to issue payment for said change order #3 in accordance with its terms and with the Agreement.

(Council Communication No. 23-368)

MOVED BY Gatto TO ADOPT.

SECOND BY Boesen.

APPROVED AS TO FORM:

/s/ Glenna K. Frank
Glenna K. Frank, Assistant City Attorney

Table with 5 columns: COUNCIL ACTION, YEAS, NAYS, PASS, ABSENT. Rows include COWNIE, BOESEN, GATTO, MANDELBAUM, SHEUMAKER, VOSS, WESTERGAARD, and TOTAL.

CERTIFICATE

I, LAURA BAUMGARTNER, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

J. M. Franklin Cownie Mayor

Laura Baumgartner City Clerk