



**Roll Call Number**

20-1355

**Agenda Item Number**

45

**Date** August 17, 2020

WHEREAS, the Department of Public Works Department, along with the Cities of West Des Moines, Waukee, Johnston, Windsor Heights and Dallas County solicited joint bids for the supply and delivery of deicing chemicals for the 2020-2021 snow and ice control season.

WHEREAS, the City of West Des Moines mailed bid packages to eighteen potential bidders with seven (7) bids being received; and

WHEREAS, the low dollar compliant bid was received from Smith Fertilizer and Grain Co. Inc., 1650 Quebec Street, Knoxville, IA 50138, Max Smith, President, for the supply and delivery of a full tank of Geomelt at a unit cost of \$1.45 per gallon; and

WHEREAS, the low dollar compliant bid was received from Jerico Services, 1506 N 14<sup>th</sup> Street, Indianola, Iowa 50125, John Marshall, General Manager, for a full and partial tank delivery of Calcium Chloride, both at a cost of \$0.80 per gallon; and

WHEREAS, Municipal Code section 2-726(m) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Ordinance; and

WHEREAS, funding is available from PW240402, S360 Street Maintenance for a total annual estimated cost of \$141,500; and

WHEREAS, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bids.

NOW, THEREFORE, BE IT RESOLVED that the Des Moines City Council hereby accepts and approves the low dollar compliant bids from Smith Fertilizer and Grain Co. Inc. for the supply and delivery of up to 70,000 gallons of Geomelt and up to 50,000 gallons of Calcium Chloride from Jerico Services for a total annual estimated cost of \$141,500.

(Council Communication No. 20-374)

Moved by Gatto to adopt.

APPROVED AS TO FORM:  
/s/ Ann DiDonato  
Ann DiDonato, Assistant City Attorney

| COUNCIL ACTION | YEAS | NAYS | PASS | ABSENT |
|----------------|------|------|------|--------|
| COWNIE         | ✓    |      |      |        |
| BOESEN         | ✓    |      |      |        |
| GATTO          | ✓    |      |      |        |
| GRAY           | ✓    |      |      |        |
| MANDELBAUM     | ✓    |      |      |        |
| VOSS           | ✓    |      |      |        |
| WESTERGAARD    | ✓    |      |      |        |
| TOTAL          | 7    |      |      |        |

MOTION CARRIED APPROVED  
J. M. Franklin Cownie  
Mayor

**CERTIFICATE**

I, P. Kay Cmelik, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

P. Kay Cmelik  
City Clerk