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**Date** July 18, 2022

**RESOLUTION APPROVING THE PURCHASE OF CISCO  
ENTERPRISE AGREEMENT SECURITY BUNDLE FROM HEARTLAND BUSINESS  
SYSTEMS, AND APPROVING USE OF NASPO VALUEPOINT MASTER AGREEMENT  
#AR3227 AND STATE OF IOWA PARTICIPATING ADDENDUM #21294**

**WHEREAS**, the Information Technology Department has requested the Finance Department's Procurement Division to issue a purchase order for the purchase of Cisco Enterprise Agreement Security Bundle that provides Cisco network security software license used by the Information Technology Department for a use term of five (5) years pursuant to the Cisco Enterprise Agreement; and

**WHEREAS**, the Procurement Administrator has determined that the requested Cisco Enterprise Agreement Security Bundle are available from Heartland Business Systems (Peter Helander, President, 108 3rd St, Suite 300, Des Moines, IA 50309) using NASPO ValuePoint Master Agreement #AR3227 ("NASPO Agreement") and State of Iowa Participating Addendum #21294 ("State Contract"); and

**WHEREAS**, Des Moines Municipal Code Section 2-726(k) provides for the procurement of goods and/or services from supply schedules established by the State of Iowa Department of Administrative Services (DAS), without conforming to the competitive bidding requirements of the Procurement Ordinance, and Section 2-726(m) provides for the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Ordinance; and

**WHEREAS**, the Cisco Enterprise Agreement Security Bundle is being purchased from Heartland Business Systems in the total amount, covering the five-year duration of use, of \$621,232.32 utilizing the NASPO Agreement and State Contract; and

**WHEREAS**, said purchase is subject to a Cisco Enterprise Agreement End User Information Form governing the City's use of the Cisco Enterprise Agreement security software suites and services, in form on file in the office of the City Clerk and reviewed by the City's Information Technology and Finance Departments and approved as to form by the Legal Department; and

**WHEREAS**, funding for said purchase is available pursuant to FY2023 Operating Budget, Information Technology Department, Infrastructure Management, G001, IT150000, page 116.

**NOW, THEREFORE, BE IT RESOLVED**, that the City Council of the City of Des Moines, Iowa, that:

1. The purchase of Cisco Enterprise Agreement Security Bundle in the total amount of \$621,232.32 for a use term of five (5) years from Heartland Business Systems and pursuant to the general terms and pricing of NASPO ValuePoint Master Agreement #AR3227 and State of Iowa Participating Addendum #21294, is hereby approved.
2. The Information Technology Department Director is hereby authorized to approve and to sign any implementing or license agreements with Cisco Systems, Inc., including but not limited to the Cisco



**Roll Call Number**

Agenda Item Number

45B

Date July 18, 2022

Enterprise Agreement End User Information Form, subject to approval as to form by the Legal Department.

(Council Comm. No. 22- 332 )

MOVED BY \_\_\_\_\_ TO ADOPT.

SECOND BY \_\_\_\_\_.

APPROVED AS TO FORM:

/s/ Glenna K. Frank

Glenna K. Frank, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
BOESEN				
GATTO				
MANDELBAUM				
SHEUMAKER				
VOSS				
WESTERGAARD				
TOTAL				
MOTION CARRIED			APPROVED	

**CERTIFICATE**

I, LAURA BAUMGARTNER, Acting City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
Acting City Clerk