



Date June 28, 2021

ACCEPTING PROPOSAL OF CALE AMERICA, INC. D/B/A FLOWBIRD FOR MULTI-SPACE PARKING METER SYSTEM AND APPROVING AGREEMENT FOR SAME

WHEREAS, the Traffic and Transportation Division desires to replace its existing single-stall parking meters with multi-space parking meters ("MSM") equipment and operating software, including stall identification markers and stickers, on existing or furnished mounting adapters; installation, certain software, training, software hosting and maintenance, and warranty maintenance of MSM equipment throughout downtown Des Moines; and

WHEREAS, on August 24, 2020, the Procurement Division issued a Request for Proposals (N20-138) for Multi-Space Parking Meter System (RFP), including the provision and installation of MSM equipment, certain software and software maintenance, MSM equipment warranty maintenance, and MSM maintenance and operations training, and received three (3) proposals in response; and

WHEREAS, the Evaluation and Selection Committee reviewed the proposals and recommended that the proposal submitted by Cale America, Inc., d/b/a Flowbird, 13190 56th Court, Suite 401, Clearwater FL, 33760, be accepted as the best proposal; and

WHEREAS, City staff have negotiated an agreement for the above described services and equipment for a period from June 29, 2021 through June 30, 2036, with an option to extend the agreement for one additional 5-year term at the City's option at a cost in the initial term not to exceed \$3,245,367.40, a copy of which is on file in the City Clerk's Office.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, that the proposal submitted by Cale America, Inc. for multi-space parking meters ("MSM") equipment and operating software, including stall identification markers and stickers, on existing or furnished mounting adapters; installation, certain software, training, software hosting and maintenance, and warranty maintenance of MSM equipment is hereby accepted and the Mayor is hereby authorized and directed to execute an agreement as described above, and the City Clerk is authorized and directed to attest to the Mayor's signature.

(Council Communication No. 21-298 )

Moved by \_\_\_\_\_ to adopt.

APPROVED AS TO FORM:

Ann DiDonato, Assistant City Attorney

Table with 5 columns: COUNCIL ACTION, YEAS, NAYS, PASS, ABSENT. Rows include COWNIE, BOESEN, GATTO, GRAY, MANDELBAUM, VOSS, WESTERGAARD, and TOTAL.

MOTION CARRIED APPROVED

CERTIFICATE

I, P. Kay Cmelik, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk