

Date March 20, 2017

WHEREAS, the Public Works Department Forestry Division requested the Finance Department Procurement Division to solicit bids for an annual contract with two (2) additional one year renewal options to furnish Emerald Ash Borer (EAB) Management Services; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V17-053 to twenty-one (21) potential bidders with four (4) bids received; and

WHEREAS, the overall low dollar compliant bid for tree and stump removal services was received from Wright Outdoor Solutions, 8000 Raccoon River Drive, West Des Moines, IA 50266, Jennifer Anderson, General Manager; and

WHEREAS, the overall low dollar compliant bid for chemical treatment services was received from TruGreen Limited Partnership, 301 SW Oralabor Road, Ankeny, IA 50023, Nick May, General Manager; and

WHEREAS, the Public Works Department wishes to utilize a secondary supplier when the primary supplier is unable to provide services in the time requested; and

WHEREAS, the overall second low dollar compliant bid for tree and stump removal services was received from Family Tree Care, 7584 Hickman Road, Waukee, IA 50324, Rick Hanson, President; and

WHEREAS, the overall second low dollar compliant bid for chemical treatment services was received from Wright Outdoor Solutions, 8000 Raccoon River Drive, West Des Moines, IA 50266, Jennifer Anderson, General Anderson; and


WHEREAS, funding is available from C051PW99/MS012, Capital Projects/EAB Response Plan, at an annual estimated cost of \$880,000.00; and

WHEREAS, the Procurement Administrator and the Public Works Department recommends approval of the low dollar and second low dollar compliant bids for EAB Management Services;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the awards to the aforementioned bidders, and further authorizes the Procurement Administrator to enter into annual agreements renewable for two (2) additional twelve (12) month periods, with price increases complying with agreement terms.

Approve as to form:

Moved by \_\_\_\_\_ to adopt

  
 Ann DiDonato  
 Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				

MOTION CARRIED

APPROVED

\_\_\_\_\_  
 Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
 City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

EAB Management Services                      Public Works Department                      Bid No. V17-053  
 Opened: 02/24/17                                      Opened by: mv                                      Req. #

Bidder	Wright Outdoor Solutions	Family Tree Care, LLC	TruGreen	Kinnucan Tree Experts
Address	8000 Raccoon River Drive	7584 Hickman Rd.	301 SW Oralabor Rd.	28877 N. Nagel Court
City	W. Des Moines, IA 50266	Windsor Heights, IA 50324	Ankeny, IA 50023	Lake Bluff, IL 60044
Terms				
FOB:				
Delivery:				

Ash Tree and Stump Removal - Total	\$1,525,857.00	\$1,588,753.00		
Ash Tree Chemical Application - Total	\$214,969.00		\$192,459.50	\$226,576.35

NO RESPONSE FROM:  
 A+ Lawn & Landscape  
 Arborcare  
 cutting Edge Tree Services  
 Green Valley Pest Control & Lawn Care  
 Haag Tree Service  
 Iowa Outdoor Products  
 John's Tree Service  
 Ken's Tree Service  
 Langford Tree Services  
 Perficut  
 RJ's Tree Service  
 The Tree Doctor  
 Top Notch Tree Care  
 Trail Tracker  
 Tree Removal Service Des Moines  
 Xtreme Tree  
 Young's Tree Service

41A