

Date June 27, 2016

WHEREAS, the Street Maintenance Division of the Public Works Department, along with the cities of West Des Moines, Waukee, Johnston and Windsor Heights, as well as Dallas County wished to solicit joint bids for an annual agreement to provide deicing chemicals; and

WHEREAS, the City of West Des Moines, through its Public Works Department, on behalf of the above described entities, solicited invitations for bids by advertisement and mailing to seventeen (17) potential bidders with six (6) bids received; and

WHEREAS, the low dollar compliant bid for calcium chloride was received from Jerico Services, 1506 N. 14<sup>th</sup> Street, Indianola, IA 50215, John Marshall, General Manager, at a cost of \$0.78/gallon, or \$39,000.00 for 50,000 gallons; and

WHEREAS, the low dollar compliant bid for Geomelt was also received from Smith Fertilizer and Grain, 1650 Quebec Street, Knoxville, IA 50138, Max Smith, President at a cost of \$1.18/gallon, or \$82,600.00 for 70,000 gallons; and

WHEREAS, Municipal Code section 2-726(f) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Division; and

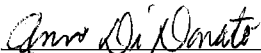
WHEREAS, funding is available from PK240402/Public Works Street Maintenance at an estimated amount of \$121,600.00; and

WHEREAS, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bids for deicing chemicals for the 2017 fiscal year as submitted by Jerico Services and Smith Fertilizer and Grain.

Moved by \_\_\_\_\_ to adopt

Approved as to form:

  
Ann DiDonato  
Assistant City Attorney

**(Council Communication No. 16-332)**

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				
MOTION CARRIED			APPROVED	

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk

**BID TABULATION AND EVALUATION - De-icing Chemicals 2016-2017**

GEE ASPHALT		SMITH FERTILIZER		JERICO SERVICES		HEFFRON SERVICES		SNI		OSSIAN		ENVIROTECH		
Product	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon
Calcium Chloride	Incomplete Bid Package		32%	WDM .81 DM .81 Wau .81 John .81 Dallas .81 WH .81	32%	WDM .78 DM .78 Wau .85 John .85 Dallas .85 WH .85	32%	WDM .80 DM .80 Wau .80 John .80 Dallas .80 WH .80	No Bid		No Bid		No Bid	
Inhibited Calcium Chloride (Meets PNS Standards)	Incomplete Bid Package	No Bid			32%	WDM 1.15 DM 1.15 Wau 1.20 John 1.20 Dallas 1.20 WH 1.20	32%	WDM 1.14 DM 1.14 Wau 1.14 John 1.14 Dallas 1.14 WH 1.14	No Bid		25%	WDM 1.20 DM 1.20 Wau 1.20 John 1.20 Dallas 1.20 WH 1.20	No Bid	
Inhibited Calcium Chloride (Does NOT Meet PNS Standards)	Incomplete Bid Package	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
Magnesium Chloride	Incomplete Bid Package	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
Inhibited Magnesium Chloride (Meets PNS Standards)	Incomplete Bid Package	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
Inhibited Magnesium Chloride (Does NOT Meet PNS Standards)	Incomplete Bid Package	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid
GeoMelt (Or Equivalent)	Incomplete Bid Package	55%		WDM 1.18 DM 1.18 Wau 1.18 John 1.18 Dallas 1.18 WH 1.18	No Bid		No Bid		53-55 %	WDM 1.25 DM 1.25 Wau 1.25 John 1.25 Dallas 1.25 WH 1.25	No Bid		No Bid	
Fusion-Blend (80-20)	Incomplete Bid Package	No Bid		No Bid		No Bid		No Bid		50-55 %	WDM 1.50 DM 1.50 Wau 1.50 John 1.50 Dallas 1.50 WH 1.50	No Bid		

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	GEE ASPHALT		SMITH FERTILIZER		JERICO SERVICES		HEFFRON SERVICES		SNI		OSSIAN		ENVIROTECH	
Product	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon
Bio Melt AG-64 (Or Equivalent)	Incomplete Bid Package		No Bid		No Bid		No Bid		55-58%	WDM 1.55 DM 1.55 Wau 1.55 John 1.55 Dallas 1.55 WH 1.55	No Bid		No Bid	
Alternative - Bio Melt AG7									33%	WDM 1.05 DM 1.05 Wau 1.05 John 1.05 Dallas 1.05 WH 1.05				
Alternative - AMP Salt Brine Additive													N/A	WDM 2.65 DM 2.65 Wau 2.65 John 2.65 Dallas 2.65 WH 2.65
Alternative - Husker Plus			65%	WDM 1.45 DM 1.45 Wau 1.45 John 1.45 Dallas 1.45 WH 1.45										