

Date February 23, 2015

WHEREAS, the IT Department requested the Finance Department, Procurement Division to solicit bids for Varonis file system auditing and data protection software; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V15-077 to seven (7) potential bidders with two (2) bids received; and

WHEREAS, the low dollar compliant bid was received from EmbarkIT, 1854 Fuller Road, West Des Moines, IA 50265, Anita Messerschmidt, Owner/President, at a total cost of \$178,766.00; and

WHEREAS, funding is available from C051IT99/MS001, CIP/City Wide Information Systems; and

WHEREAS, the Procurement Administrator and the IT Department recommend approval of the low dollar compliant bid.

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for Varonis software as submitted by EmbarkIT at a total cost of \$178,766.00, and the Information Technology Director is hereby authorized to execute any licenses and implementing agreements, subject to approval as to form by the Legal Department.

Moved by _____ to adopt

Approved as to form:

Ann DiDonato
Ann DiDonato
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MAHAFFEY				
MOORE				
TOTAL				

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED

Mayor

City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

**Varonis DatAdvantage
Software/Support**

Information Technology

Bid No. V15-077

Opened: 02/16/15

Opened by: mv

Req. # 15907188

Bidder
Address
City
Terms
FOB:
Delivery:

Embark IT, Inc.
1854 Fuller Road
West Des Moines, IA 50265
Net 30

10 days

SHI International Corp.
290 Davidson Avenue
Somerset, NJ 08873

3 - 5 days

NO RESPONSE FROM:
CDW-G
Insight Public Sector
EMC Corporation
TransAccel Group
The Broadleaf Group

Varonis DatAdvante Software Licences

\$140,647.00

\$146,268.00

Software Subscription/Support

\$28,119.00

\$29,222.00

One Day - Professional Services

\$2,500.00
(\$10,000.00 - 4-day services)

\$2,273.00
(\$9092.00 - 4-day services)

TOTAL

\$171,266.00 - 1 day services
\$178,766.00 - 4 day services

\$177,763.00 - 1 day services
\$184,582.00 - 4 day services

Handwritten signature