

Date June 23, 2014

WHEREAS, the Street Maintenance Division of the Public Works Department, along with the cities of West Des Moines, Waukee, Johnston and Windsor Heights, as well as Dallas County wished to solicit joint bids for deicing chemicals; and

WHEREAS, the City of West Des Moines through its Public Works Department, on behalf of such above described entities, solicited invitations for bids by advertisement and mailing to eighteen (18) potential bidders with six (6) bids received; and

WHEREAS, the City of West Des Moines awarded one year agreements to the low dollar compliant bidders, with options to renew for an additional two (2) years in twelve (12) month increments; and

WHEREAS, Roll Call # 12-1357 dated August 27, 2012 approved awards to the low dollar compliant bid for calcium chloride from Jerico Services, 1506 N. 14th Street, Indianola, IA 50125, John Marshall, General Manager, at \$0.668/gallon, and the low dollar compliant bid for Geomelt from SNI Solutions, 205 North Stewart Street, Geneseo, IL 61254, Mike Bellovics, President, at \$1.20/gallon; and

WHEREAS, Roll Call # 13-1211 dated July 29, 2013 approved the first twelve month contract renewal for deicing chemicals with the aforementioned suppliers; and

WHEREAS, the City of West Des Moines has opted to renew the existing contracts for the final twelve month renewal period at the original contract rates; and

WHEREAS, the Public Works Department recommends accepting the final contract renewals; and


WHEREAS, Municipal Code section 2-726(f) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Division; and

WHEREAS, funding is available from PW240402/Street Maintenance; and

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the twelve (12) month contract renewal with Jerico Services and SNI Solutions for deicing chemicals for the 2015 fiscal year at an estimated amount of \$117,400.00.

Approved as to form:

Moved by _____ to adopt


Ann DiDonato
Assistant City Attorney

(Council Communication No. 14-300)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MAHAFFEY				
MOORE				
TOTAL				

MOTION CARRIED

APPROVED

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

City Clerk

BID TABULATION AND EVALUATION - De-Icing Chemicals 2012-2013

42C

Product	Gee Asphalt		Smith Fertilizer		Jerico Services		Heffron Services		Ossian, Inc.		SNI Solutions	
	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon
Calcium Chloride	No Bid		32%	WDM 0.668 DM 0.668 Wau 0.67 John 0.67 Dallas 0.72 WH 0.67								
Inhibited Calcium Chloride (Meets PNS Standards)	No Bid		32%	WDM 1.17 DM 1.17 Wau 1.20 John 1.20 Dallas 1.20 WH 1.20			25%	WDM 1.30 DM 1.30 Wau 1.30 John 1.30 Dallas 1.30 WH 1.30				
Inhibited Calcium Chloride Does NOT meet PNS Standards	No Bid											
Magnesium Chloride	30%	WDM 1.07 DM 1.07 Wau 1.07 John 1.07 Dallas 1.07 WH 1.09					30%	WDM 0.91 DM 0.91 Wau 0.91 John 0.91 Dallas 0.91 WH 0.91				
Inhibited Magnesium Chloride Meets PNS Standards	30%	WDM 1.17 DM 1.17 Wau 1.17 John 1.17 Dallas 1.17 WH 1.17	30%	WDM 0.93 DM 0.93 Wau 0.95 John 0.95 Dallas 0.96 WH 0.93			30%	WDM 0.97 DM 0.97 Wau 0.97 John 0.97 Dallas 0.97 WH 0.97				

		Gee Asphalt		Smith Fertilizer		Jerico Services		Heffron Services		Ossian, Inc.		SNI Solutions	
Product	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	
Inhibited Magnesium Chloride Does NOT meet PSN Standards	No Bid												
Liquid Corn Salt	100%	WDM 4.51 DM 4.51 Wau 4.51 John 4.51 Dallas 4.51 WH 4.51											
Liquid Corn Salt 50/50 Stabilized Product	No Bid												
Geo Melt (or equivalent)	30%	WDM 1.86 DM 1.86 Wau 1.86 John 1.86 Dallas 1.86 WH 1.86	55%	WDM 1.24 DM 1.24 Wau 1.24 John 1.24 Dallas 1.24 WH 1.24					55%	WDM 1.20 DM 1.20 Wau 1.20 John 1.20 Dallas 1.20 WH 1.20			
Fusion Concentrate	No Bid												
Fusion Blend 80/20	No Bid								50-55%	WDM 1.60 DM 1.60 Wau 1.60 John 1.60 Dallas 1.60 WH 1.60			
Alternative Product #1 (Apex)	32%	WDM 1.34 DM 1.34 Wau 1.34 John 1.34 Dallas 1.34 WH 1.34											

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Product	Gee Asphalt		Smith Fertilizer		Jerico Services		Heffron Services		Ossian, Inc.		SNI Solutions	
	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon	Concentration Bid %	Price Per Gallon
Alternative Product #2 (Freezgard)			27%	WDM 0.90 DM 0.90 Wau .90 John .90 Dallas .90 WH .90								
Alternative Product #3 GeoMelt/NaCl 20-80											20-80%	WDM .95 DM .95 Wau .95 John .95 Dallas .95 WH .95
Alternative Product #4 (Geomelt/NaCl) 30-70											30-70%	WDM 1.05 DM 1.05 Wau 1.05 John 1.05 Dallas 1.05 WH 1.05
Alternative Product #5 (Geomelt/NaCl) A6-64											55%	WDM 1.60 DM 1.60 Wau 1.60 John 1.60 Dallas 1.60 WH 1.60
Alternative Product #6 Biomelt 5-7											30-70%	WDM 1.30 DM 1.30 Wau 1.30 John 1.30 Dallas 1.30 WH 1.30