

★ **Roll Call Number**

**Agenda Item Number**  
42 A

Date August 6, 2007

WHEREAS, the Fleet Maintenance Center requested the Procurement Division to solicit bids for eight (8) replacement single axle trucks for use by various divisions of the Public Works Department; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V08-005 to seven (7) potential bidders with eleven (11) bids received; and

WHEREAS, the low dollar compliant bid was received from Truck Country Des Moines, 4300 NE 14<sup>th</sup> Street, Des Moines, IA 50313, at a total cost of \$1,184,000.00; and

WHEREAS, funding is available from PWK010407/Equipment Replacement; and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for eight (8) single axle trucks from Truck Country Des Moines at a total cost of \$1,184,000.00.

Moved by \_\_\_\_\_ to adopt

Approved as to form:

(Council Communication No. 07-490)

Ann DiDonato  
 Ann DiDonato  
 Assistant City Attorney

| COUNCIL ACTION | YEAS | NAYS | PASS     | ABSENT |
|----------------|------|------|----------|--------|
| COWNIE         |      |      |          |        |
| COLEMAN        |      |      |          |        |
| HENSLEY        |      |      |          |        |
| KIERNAN        |      |      |          |        |
| MAHAFFEY       |      |      |          |        |
| MEYER          |      |      |          |        |
| VLASSIS        |      |      |          |        |
| <b>TOTAL</b>   |      |      |          |        |
| MOTION CARRIED |      |      | APPROVED |        |
| _____ Mayor    |      |      |          |        |

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_ City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

|   |   |  |
|---|---|--|
| <b>Heavy Duty Trucks</b>                                | <b>Equipment Service Center</b>   | <b>Bid No. V08-005</b>   |
| <b>Date Opened: 07/19/07</b>                            | <b>Opened by: mv</b>  | <b>Req. # 14711</b>  |
| Bidder<br>Address<br>City<br>Terms<br>FOB:<br>Delivery: | Sioux City Truck Sales, Inc. Peterbilt<br>3445 Adventureland Drive West<br>Altoona, IA 50009<br>Net<br>DSM<br>90 - 120 days | Sioux City Truck Sales, Inc. Peterbilt<br>Bid 2<br>Sioux City Truck Sales, Inc. Peterbilt<br>Bid 3 |

|                                       |                              |                       |                            |                       |                           |                       |
|---------------------------------------|------------------------------|-----------------------|----------------------------|-----------------------|---------------------------|-----------------------|
| 8 Each - 39000 GVW Single Axle Trucks | \$164,797.00                 | \$1,318,376.00        | \$165,038.00               | \$1,320,304.00        | \$166,929.00              | \$1,335,432.00        |
| Cab/Chassis Make/Model/Year           | Peterbilt Model 340, 2008    |                       | Peterbilt Model 340, 2008  |                       | Peterbilt Model 340, 2008 |                       |
| Hook-Lift Hoist Make/Model            | Swaploader SL-2418 HD        |                       | Stellar 96-10-24           |                       | Swaploader SL-2418        |                       |
| Dump Body Make/Model                  | Henderson Mark Two 10'       |                       | Heil SL                    |                       | Henderson Mark Two        |                       |
| Material Spreader Make/Model          | Henderson FSH III 10' 304SS  |                       | Monroe MSV 120-84-50 304SS |                       | Henderson FSH III         |                       |
| Snow Plow Make/Model                  | Henderson RSP 4211           |                       | Monroe MP41R11ISCT         |                       | Henderson RSP11-42        |                       |
| Underbody Scraper Make/Model          | Henderson UBS-FA 10'         |                       | Monroe, MF-510             |                       | Henderson H-UBS 10'       |                       |
| Wing Plow Make/Model                  | Henderson Pat 9' Front Mount |                       | Monroe 9' Single Function  |                       | Henderson HPW - 9'        |                       |
| Less Trade Allowance: Unit # 0505     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Less Trade Allowance: Unit # 0556     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Less Trade Allowance: Unit # 0572     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Less Trade Allowance: Unit # 0583     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Less Trade Allowance: Unit # 0591     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Less Trade Allowance: Unit # 0592     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Less Trade Allowance: Unit # 0594     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Less Trade Allowance: Unit # 0596     |                              | (\$4,500.00)          |                            | (\$4,500.00)          |                           | (\$4,500.00)          |
| Trade-In Net Total                    |                              | (\$36,000.00)         |                            | (\$36,000.00)         |                           | (\$36,000.00)         |
| <b>GRAND TOTAL</b>                    |                              | <b>\$1,282,376.00</b> |                            | <b>\$1,284,304.00</b> |                           | <b>\$1,299,432.00</b> |

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

|   |   |  |
|---|---|--|
| <b>Heavy Duty Trucks</b>                                | <b>Equipment Service Center</b>                     | <b>Bid No. V08-005</b>   |
| <b>Date Opened: 07/19/07</b>                            | <b>Opened by: mv</b>                                | <b>Req. # 14711</b>  |
| Bidder<br>Address<br>City<br>Terms<br>FOB:<br>Delivery: | Sioux City Truck Sales, Inc. Peterbilt<br><br>Bid 4 | Truck Country Des Moines Sterling<br>4300 NE 14th Street<br>Des Moines, IA 50313<br>Net<br>DSM<br>180 days<br><br>Truck Country Des Moines Sterling<br><br>Bid 2 |

|                                       |                       |                       |                       |                       |                            |                       |
|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------------|-----------------------|
| 8 Each - 39000 GVW Single Axle Trucks | \$165,226.20          | \$1,321,809.60        | \$160,438.00          | \$1,283,504.00        | \$160,250.00               | \$1,282,000.00        |
| Cab/Chassis Make/Model/Year           | Peterbilt 340, 2008   |                       | Sterling/7500/2008    |                       | Sterling/7500/2008         |                       |
| Hook-Lift Hoist Make/Model            | Swaploader SL-2418 HD |                       | Swaploader SL-2418 HD |                       | Stellar 96-10-24           |                       |
| Dump Body Make/Model                  | Beau Roc H5HL         |                       | Beau Roc H5HL         |                       | Heil SL                    |                       |
| Material Spreader Make/Model          | Highway E2020XT       |                       | Highway E2020XT       |                       | Monroe MSV 120-84-50 304SS |                       |
| Snow Plow Make/Model                  | Wausau R4511          |                       | Wausau 24511          |                       | Monroe MP41R11 SCT         |                       |
| Underbody Scraper Make/Model          | Wausau USF 1020       |                       | Wausau USF 1020       |                       | Monroe MF-510              |                       |
| Wing Plow Make/Model                  | Wausau WSW 934        |                       | Wausau WSN 934        |                       | Monroe 9' Single Function  |                       |
| Less Trade Allowance: Unit # 0505     |                       | (\$4,500.00)          |                       | (\$13,000.00)         |                            | (\$13,000.00)         |
| Less Trade Allowance: Unit # 0556     |                       | (\$4,500.00)          |                       | (\$11,000.00)         |                            | (\$11,000.00)         |
| Less Trade Allowance: Unit # 0572     |                       | (\$4,500.00)          |                       | (\$11,000.00)         |                            | (\$11,000.00)         |
| Less Trade Allowance: Unit # 0583     |                       | (\$4,500.00)          |                       | (\$11,000.00)         |                            | (\$11,000.00)         |
| Less Trade Allowance: Unit # 0591     |                       | (\$4,500.00)          |                       | (\$13,000.00)         |                            | (\$13,000.00)         |
| Less Trade Allowance: Unit # 0592     |                       | (\$4,500.00)          |                       | (\$13,000.00)         |                            | (\$13,000.00)         |
| Less Trade Allowance: Unit # 0594     |                       | (\$4,500.00)          |                       | (\$13,000.00)         |                            | (\$13,000.00)         |
| Less Trade Allowance: Unit # 0596     |                       | (\$4,500.00)          |                       | (\$13,000.00)         |                            | (\$13,000.00)         |
| Trade-In Net Total                    |                       | (\$36,000.00)         |                       | (\$98,000.00)         |                            | (\$98,000.00)         |
| <b>GRAND TOTAL</b>                    |                       | <b>\$1,285,809.60</b> |                       | <b>\$1,185,504.00</b> |                            | <b>\$1,184,000.00</b> |

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

| Heavy Duty Trucks                     | Equipment Service Center       |                          | Bid No. V08-006            |                                     |                          |                       |
|---------------------------------------|--------------------------------|--------------------------|----------------------------|-------------------------------------|--------------------------|-----------------------|
| Date Opened: 07/19/07                 | Opened by: mv                  |                          | Req. # 14711               |                                     |                          |                       |
| Bidder                                | O'Halloran International, Inc. | O'Halloran International | O'Halloran International   |                                     |                          |                       |
| Address                               | PO Box 1804                    | Bid 2                    | Bid 3                      |                                     |                          |                       |
| City                                  | Des Moines, IA 50305           |                          |                            |                                     |                          |                       |
| Terms                                 | Net                            |                          |                            |                                     |                          |                       |
| FOB:                                  | Destination                    |                          |                            |                                     |                          |                       |
| Delivery:                             | 90 to 150 days                 |                          |                            |                                     |                          |                       |
| 8 Each - 39000 GVW Single Axle Trucks | \$158,606.00                   | \$1,268,848.00           | \$158,847.00               | \$1,270,776.00                      | \$159,036.00             | \$1,272,288.00        |
| Cab/Chassis Make/Model/Year           | Int'l, 7000 Series, 2008       |                          | Int'l, 7000 Series, 2008   |                                     | Int'l, 7000 Series, 2008 |                       |
| Hook-Lift Hoist Make/Model            | Swaploader SL-2418HD           |                          | Stellar 96-10-24           |                                     | Swaploader SL-2418 HD    |                       |
| Dump Body Make/Model                  | Henderson Mark Two 10'         |                          | Heil SL                    |                                     | Beau Roc H5HL            |                       |
| Material Spreader Make/Model          | Henderson FJH-III 10' 30455    |                          | Monroe MSV 120-84-50 30455 |                                     | Hiway E202 DXT           |                       |
| Snow Plow Make/Model                  | Henderson RSP4211              |                          | Monroe MP41R11ISCT         |                                     | Wausau 4511              |                       |
| Underbody Scraper Make/Model          | Henderson UBS-FA 10'           |                          | Monroe MF-510              |                                     | Wausau USF 102D          |                       |
| Wing Plow Make/Model                  | Henderson Pat 9' Front Mount   |                          | Monroe 9' Single Function  |                                     | Wausau WSN 934           |                       |
| Less Trade Allowance: Unit # 0505     |                                | (\$10,000.00)            |                            | (\$10,000.00)                       |                          | (\$10,000.00)         |
| Less Trade Allowance: Unit # 0556     |                                | (\$5,500.00)             |                            | (\$5,500.00)                        |                          | (\$5,500.00)          |
| Less Trade Allowance: Unit # 0572     |                                | (\$8,500.00)             |                            | (\$8,500.00)                        |                          | (\$8,500.00)          |
| Less Trade Allowance: Unit # 0583     |                                | (\$8,500.00)             |                            | (\$8,500.00)                        |                          | (\$8,500.00)          |
| Less Trade Allowance: Unit # 0591     |                                | (\$5,000.00)             |                            | (\$5,000.00)                        |                          | (\$5,000.00)          |
| Less Trade Allowance: Unit # 0592     |                                | (\$6,500.00)             |                            | (\$6,500.00)                        |                          | (\$6,500.00)          |
| Less Trade Allowance: Unit # 0594     |                                | (\$6,500.00)             |                            | (\$6,500.00)                        |                          | (\$6,500.00)          |
| Less Trade Allowance: Unit # 0596     |                                | (\$6,500.00)             |                            | (\$6,500.00)                        |                          | (\$6,500.00)          |
| Trade-In Net Total                    |                                | (\$57,000.00)            |                            | (\$57,000.00)                       |                          | (\$57,000.00)         |
| <b>GRAND TOTAL</b>                    |                                | <b>\$1,211,848.00</b>    |                            | <b>\$1,213,776.00</b>               |                          | <b>\$1,215,288.00</b> |
|                                       |                                |                          |                            | Air Controls deduct (\$1900.00) EA. |                          |                       |
|                                       |                                |                          |                            | Steel top Screens (\$1800.00) EA.   |                          |                       |

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Heavy Duty Trucks                      Equipment Service Center                      Bid No. V08-005

Date Opened: 07/19/07                      Opened by: mv                      Req. # 14711

Bidder  
Address  
City  
Terms  
FOB:  
Delivery:

O'Halloran International  
Bid 4

O'Halloran International  
Bid 5  
4 EA. - 2007 Year Units and  
4 EA. - 2008 Year Units

NO RESPONSE FROM:  
Freightliner  
McKenna Truck Center  
Housby Mack  
Kenworth Mid-Iowa

8 Each - 39000 GVW Single Axle Trucks                      \$165,921.00                      \$1,327,368.00

Deduct:  
(\$1,834.50)                      (\$14,676.00)

Cab/Chassis Make/Model/Year                      Int'l, 7000 Series, 2008  
Hook-Lift Hoist Make/Model                      Amplirail AL120SS-12  
Dump Body Make/Model                      Crysteel Celec  
Material Spreader Make/Model                      Flink LMCSH 1054  
Snow Plow Make/Model                      Viking MW41R11  
Underbody Scraper Make/Model                      Root F-5  
Wing Plow Make/Model                      Viking MW225SF

Int'l, 7000 Series, 4-2007, 4-2008

Amount shown in price portion of  
Item 1 can be deducted from  
Item #1 on bid #'s 1,2,3,4,5

Bodies would be per bid #'s  
1,2,3,4,5

|                                   |               |               |
|-----------------------------------|---------------|---------------|
| Less Trade Allowance: Unit # 0505 | (\$10,000.00) | (\$10,000.00) |
| Less Trade Allowance: Unit # 0556 | (\$5,500.00)  | (\$5,500.00)  |
| Less Trade Allowance: Unit # 0572 | (\$8,500.00)  | (\$8,500.00)  |
| Less Trade Allowance: Unit # 0583 | (\$8,500.00)  | (\$8,500.00)  |
| Less Trade Allowance: Unit # 0591 | (\$5,000.00)  | (\$5,000.00)  |
| Less Trade Allowance: Unit # 0592 | (\$6,500.00)  | (\$6,500.00)  |
| Less Trade Allowance: Unit # 0594 | (\$6,500.00)  | (\$6,500.00)  |
| Less Trade Allowance: Unit # 0596 | (\$6,500.00)  | (\$6,500.00)  |

Trade-In Net Total                      (\$57,000.00)                      (\$57,000.00)

**GRAND TOTAL**                      \$1,270,368.00

Air Controls add \$0.00 EA