

★ **Roll Call Number**

Agenda Item Number

70C

Date May 18, 2009

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of various heavy duty trucks for city-wide use (six replacement units for Fleet to be used by the Public Works Department – ITEMS 1 through 5, one replacement unit for WRF – ITEM 6, and one replacement unit for Aviation – ITEM 7); and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V09-111 to seven (7) potential bidders with nine (9) bids received; and

WHEREAS, the low dollar compliant bids for ITEMS 1 through 5 were received from O’Halloran International Inc., 3311 Adventureland Drive W., Altoona, IA 50009, at a total cost of \$883,078.00; and

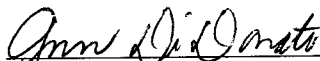
WHEREAS, funding in the amount of \$104,224.00 is available from CMO010407/Equipment Replacement (ITEM 3), and \$778,854.00 is available through lease-purchase financing (ITEMS 1 through 5); and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids for ITEMS 1 through 5;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bids for various replacement vehicles from O’Halloran International Inc. at a total cost of \$883,078.00, subject to the necessary financing through the City’s master lease-purchase agreement with De Lage Landen Public Finance LLC, Supplement D-1.

Moved by _____ to adopt

Approved as to form:


 Ann DiDonato
 Assistant City Attorney

(Council Communication No. 09-314)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
HENSLEY				
KIERNAN				
MAHAFFEY				
MEYER				
VLASSIS				
TOTAL				

CERTIFICATE

I, LAURA BAUMGARTNER, Chief Deputy City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED

 Mayor

 City Clerk

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CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

	Heavy Duty Trucks	Fleet Maintenance	Bid No. V09-111
	Opened: 05/01/09	Opened by: mv	Req. # -
Bidder	McKenna Truck Center	O'Halloran International, Inc.	O'Halloran International, Inc.
Address	5325 NE 14th Street	PO Box 1804	
City	Des Moines, IA 50313	Des Moines, IA 50305	
Terms	Net 30	Net 15 days	
FOB:	Des Moines	City Garage	
Delivery:	90 days	120 to 180 days	
			Bid #2
ITEM 1			
2 Each - 39,000 GVW Single Axle Trucks with Pothole Patcher		\$160,190.00 \$323,080.00	\$160,153.00 \$320,306.00
Cab/Chassis Make/Model/Year		International-WorkStar-2010	International-WorkStar-2010
Snow Plow Make/Model		Henderson RSP4211	Henderson RSP-11'
Less Trade-In Allowance:			
Unit #531		(\$9,000.00)	(\$9,000.00)
Unit #563		(\$9,000.00)	(\$9,000.00)
2 Each - Complete Sets Service Manuals		No Charge	No Charge
ITEM 1 GRAND TOTAL	NO BID	\$308,380.00	\$302,306.00
ITEM 2			
1 Each - 56,000 GVW Tandem Axle Truck		\$161,530.00	\$155,128.00
Cab/Chassis Make/Model/Year		International WorkStar - 2010	International WorkStar - 2010
Snow Plow Make/Model/Year		Henderson RSP4211	Henderson RSP-11'
Patrol Wing Make/Model		Henderson HPW-9	Henderson Patrol Wing
Underbody Scraper Make/Model		Henderson FA-USB10	Henderson UBSFA
Dump Body Make/Model		Henderson MKE 17	Henderson MKE
Material Spreader Make/Model		Henderson FSH-III 15'	Henderson FSH-III
Less Trade-In Allowance - Unit #555		(\$18,000.00)	(\$18,000.00)
2 Each - Complete Sets Service Manuals		No Charge	No Charge
ITEM 2 GRAND TOTAL	NO BID	\$179,530.00	\$173,128.00
ITEM 3			
1 Each - 39,000 GVW Single Axle Truck		\$99,685.00	\$97,224.00
Cab/Chassis Make/Model/Year		International-WorkStar-2010	International WorkStar - 2010
Dump Body Make/Model		Henderson Mark 2 12'	Henderson MKE
Snow Plow Make/Model		Henderson RSP4211	Henderson RSP-11'
Less Trade Allowance: Unit # 0506		(\$7,000.00)	(\$7,000.00)
2 Each - Complete Set Service Manuals		No Charge	No Charge
ITEM 3 GRAND TOTAL	NO BID	\$105,685.00	\$104,224.00
ITEM 4			
39,000 GVW Single Axle Truck		\$151,045.00	\$145,145
Cab/Chassis Make/Model/Year		International-WorkStar-2010	International WorkStar-2010
Dump Body Make/Model		Henderson Mark 2 12'	Henderson MKE
Material Spreader Make/Model		Henderson FSH-III 10'	Henderson FSH-III
Snow Plow Make/Model		Henderson RSP4211'	Henderson RSP-11'
Underbody Scraper Make/Model		Henderson FA-UBS 10'	Henderson UBSFA
Patrol Wing Make/Model		Henderson HPW-9	Henderson Patrol Wing
Less Trade Allowance: Unit #599		(\$5,000.00)	(\$5,000.00)
2 Each - Complete Sets Service Manuals		No Charge	No Charge
ITEM 4 GRAND TOTAL	NO BID	\$156,045.00	\$150,145.00
ITEM 5			
1 Each - 39,000 GVW Single Axle Truck		\$155,805.00	\$148,775.00
Cab/Chassis Make/Model/Year		International-WorkStar-2010	International WorkStar-2010
Dump Body Make/Model		Henderson Mark 2 12'	Henderson MKE
Material Spreader Make/Model		Henderson FSH-III 10'	Henderson FSH-III
Snow Plow Make/Model		Henderson RSP4211	Henderson RSP-11'
Underbody Scraper Make/Model		Henderson FA-UBS 10'	Henderson UBSFA
Patrol Wing Make/Model		Henderson HPW-9	Henderson Patrol Wing
Less Trade Allowance: Unit #0600		(\$4,500.00)	(\$4,500.00)
2 Each - Complets Sets Service Manuals		No Charge	No Charge

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ITEM 5 GRAND TOTAL	NO BID	\$160,305.00	\$153,275.00
ITEM 6			
1 Each - 52,000 GVW Tandem Axle Truck Tractor	\$94,607.00	\$105,356.00	\$105,368.00
Make/Model/Year	Volvo VNL64T Day Cab	International-ProStar-2010	International Pro-Star-2010
Less Trade Allowance: Unit #1979	(\$5,250.00)	(\$7,250.00)	(\$7,250.00)
3 Each - Complete Sets Service Manuals	Included	No Charge	No Charge
ITEM 6 GRAND TOTAL	\$89,357.00	\$98,106.00	\$98,118.00
ITEM 7			
1 Each - 56,000 GVW Tandem Axle Truck		\$152,188.00	\$148,059.00
Cab/Chassis Make/Model/Year		International-WorkStar-2010	International WorkStar-2010
Dump Body Make/Model		Henderson Mark 17	Henderson MKE
Material Spreader Make/Model		Henderson FSA-III	Henderson FSH-III
Less Trade Allowance: Unit #436		(\$6,000.00)	(\$6,000.00)
2 Each - Complete Sets Service Manuals		No Charge	No Charge
ITEM 7 GRAND TOTAL	NO BID	\$158,188.00	\$154,059.00
		See Bid for Options	See Bid for Options

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O'Halloran International, Inc.		Peterbilt of Des Moines 3445 Adventureland Drive Altoona, IA 50009		Peterbilt of Des Moines		Freightliner of Des Moines 3601 Adventureland Drive Altoona, IA 50009 Net 30 Des Moines 90 days		Freightliner of Des Moines	
Bid #3				Bid #2				Bid #2	
\$162,121	\$324,242.00					\$153,186.00	\$306,372.00	\$156,223.00	\$312,446.00
International-WorkStar-2010 Monroe MP41R11-ISCT						Freightliner M2106V - 2010 Henderson RSP-11'		Freightliner M2106V - 2010 Henderson RSP421	
	(\$9,000.00) (\$9,000.00)						(\$8,000.00) (\$8,000.00)		(\$8,000.00) (\$8,000.00)
No Charge						\$150.00	\$300.00	\$150.00	\$300.00
	\$306,242.00						\$290,372.00		\$296,446.00
							\$166,484.00		\$172,886.00
						Freightliner Henderson RSP-11 Henderson Patrol Wing Henderson UBSFA Henderson MKE Henderson FSH III		Freightliner Henderson RSP-11 Henderson HPW-9 Henderson UBS 10 Henderson MKE-11' Henderson FSH-III 15'	
							(\$6,500.00)		(\$6,500.00)
						\$150.00	\$300.00	\$150.00	\$300.00
NO BID		NO BID		NO BID			\$172,984.00		\$179,386.00
	\$98,761.00		\$114,564.00		\$114,551.00		\$95,592.00		\$97,053.00
International WorkStar - 2010 Hilbitt Material Dump Monroe MP41R11-ISCT		Peterbilt 340 - 2010 Henderson MC Henderson RSP		Peterbilt 340 - 2010 Hilbitt Monroe MP41 R11-ISCT		Freightliner M2106V - 2010 Henderson Henderson		Freightliner M2106V - 2010 Henderson Henderson RSP4211	
	(\$7,000.00)		(\$2,500.00)		(\$2,500.00)		(\$3,500.00)		(\$3,500.00)
No Charge		Included		Included		\$150.00	\$300.00	\$150.00	\$300.00
	\$105,761.00		\$117,064.00		\$117,051.00		\$99,092.00		\$100,553.00
	\$159,805.00		\$163,485.00		\$178,145.00		\$139,513.00		\$142,413.00
International WorkStar-2010 Hilbitt Material Dump Monroe MSU/20-84-56 Monroe MP41R11-ISCT Monroe MF-5 Monroe 9SFWMB		Peterbilt 340 - 2010 Henderson MC Fish III Henderson RSP Henderson UBS Henderson Patrol Wing		Peterbilt 340 - 2010 Milbitt Material Dump Body Monroe MSV/20 8456 Monroe MP41 R11-ISCT Monroe MF-S Monroe 9SFWMB		Freightliner M2106V - 2010 Henderson MK Henderson FSH III Henderson Henderson UBSFA Henderson Patrol Wing		Freightliner M2106V - 2010 Henderson Henderson FSH III 10' Henderson RSP4211 Henderson Henderson HPW	
	(\$5,000.00)		\$0.00		\$0.00		(\$3,500.00)		(\$3,500.00)
No Charge		Included		Included		\$150.00	\$300.00	\$150.00	\$300.00
	\$164,805.00		\$163,485.00		\$178,145.00		\$143,013.00		\$148,913.00
			\$166,115.00				\$143,143.00		\$150,173.00
		Peterbilt 340 - 2010 Henderson FSH III RSP UBS Patrol Wing				Freightliner M2106V - 2010 Henderson Henderson Henderson Henderson Henderson		Freightliner M2106V - 2010 Henderson Mark 2 12' Henderson FSH-III 10' Henderson RSP4211 Henderson Henderson HPN-9	
							(\$3,000.00)		(\$3,000.00)
		Included				\$150.00	\$300.00	\$150.00	\$300.00

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NO BID	\$166,115.00	NO BID	\$146,143.00	\$153,173.00
\$103,437.00	\$98,732.00	\$98,732.00	\$85,789.00	\$85,879.00
International Pro-Star-2010	Peterbilt 386 - 2010		Wet Kit	Freightliner Cascadia-2010
(\$7,250.00)	\$0.00	\$0.00	\$7,371.00	Wet Kit \$7,359.00
			(\$5,250.00)	(\$5,250.00)
No Charge	Included	Included	\$150.00	\$150.00
\$96,187.00	\$98,732.00	\$98,732.00	\$450.00	\$450.00
			\$88,360.00	\$88,438.00
\$159,816.00	\$165,755.00	\$177,512.00	\$140,406.00	\$144,530.00
International WorkStar-2010	Peterbilt 365 - 2010	Peterbilt 365 - 2010	Freightliner	Freightliner
Hilbilt Material Dump	Henderson MK	Hilbilt Dump Body	Henderson	Henderson Mark E
Monroe MSU/180-84-56	Henderson FSH III	Monroe/MSV	Henderson	Henderson FS
(\$6,000.00)	\$0.00	\$0.00	(\$4,500.00)	(\$4,500.00)
No Charge	Included	Included	\$150.00	\$150.00
\$165,816.00	\$165,755.00	\$177,512.00	\$300.00	\$300.00
		\$1200.00 for Air Controls on Body	\$144,906.00	\$149,030.00
See Bid for Options				

Freightliner of Des Moines

NO RESPONSE FROM:

Housby Mack
Kenworth Mid-Iowa
Truck Country

Bid #3

\$155,154.00 \$310,308.00

Freightliner M2106V - 2010
Monroe/MP41R11-ISCT

(\$8,000.00)
(\$8,000.00)

\$150.00 \$300.00

\$294,308.00

NO BID

\$95,579.00

Freightliner M2106V - 2010
Hilbit Material Dump Body
Monroe/MP41R11-ISCT

(\$3,500.00)

\$150.00 \$300.00

\$99,079.00

\$154,173.00

Freightliner M-S 1064-2010
Hilbit/Material Dump Body
Monroe/MSV/20-8456
Monroe/MP41R11-ISCT
Monroe/MF-5
Monroe/9SFWMB

(\$3,500.00)

\$150.00 \$300.00

\$157,673.00

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NO BID

\$85,879.00

Freightliner Cascadia-2010
Wet Kit \$5,440.00
(\$5,250.00)

\$150.00 \$450.00

\$86,519.00

\$152,158.00

Freightliner
Hilbil/Material Dump Body
Monroe/MSV-180-84-56

(\$4,500.00)

\$150.00 \$300.00

\$156,658.00

Add \$1200.00 for Air Controls