


# COUNCIL COMMUNICATION

	Number:	<b>22-099</b>	Meeting:	<b>March 7, 2022</b>
	Agenda Item:	<b>52C</b>	Roll Call:	<b>22-0346</b>
	Submitted by:	<b>Nickolas Schaul, Finance Director</b>		

## AGENDA HEADING:

Approving the purchase of 11 replacement vehicles for use in Public Safety.

## SYNOPSIS:

Recommend the approval to purchase 11 replacement vehicles for use by the Police Department including:

- Nine (9) Ford Utility Interceptors SUVs (Patrol/Pursuit),
- One (1) Ford Utility Interceptor (Patrol/Pursuit K9)
- One (1) mid-sized SUV

Per State of Iowa Department of Administrative Services (IDAS) contract numbers 22082 Group B2.1 and 21148 SUV Group 3.1 from Stivers Ford (1450 E. Hickman Road, Waukee, Iowa 50263, Scott Politte, General Manager), in the amount of \$356,758.50.

## FISCAL IMPACT:

Amount: \$356,758.50

Funding Source: 2022-2023 Recommended Operating Budget, page 81, I201 Equipment Replacement.

## ADDITIONAL INFORMATION:

- Existing vehicles in the Police Department were identified that meet or exceed established replacement criteria and approved for replacement by the Fleet Oversight Committee (FOC) in a multi-year plan. New vehicle classes were matched to the same vehicle class as the existing units being replaced, and any upgraded classes were approved by the FOC.
- Pursuit rated SUVs were further identified as the optimum vehicle class and approved by a previous additional FOC process for the designated use. Although a hybrid version of patrol pursuit SUV was previously available and two (2) initial units are on order for evaluation and comparison to the conventional model, hybrid SUVs are not currently available to order as 2023 models. As a second 5-year purchase plan is developed for fiscal years (FY) 2024-2028, known costs of market available hybrids and EVs will be included in life cycle costs of ownership analyses for replacement and additional vehicles in the City fleet.

- Additionally, model year 2023 pricing is not available from the manufacturer or available from the State of Iowa contracts. Staff information from the manufacturer, vehicle dealers, and contract leasing companies reveal that 2023 models may be subject to a 12% price increase and experience a loss of government fleet incentives and have limited production when the new model year order bank opens. Also, it is anticipated that the new model year order bank will only open for a limited time and orders can be subject to cancellation should orders exceed production capacity. Given these significant unknown impacts on the critical essential need to order replacements in these classes of vehicles, staff is recommending approval to order these vehicles at this time. Delivery times can be estimated at the time of order and State of Iowa contract pricing will remain firm based on 2022 model year terms and conditions.
- The approval of this recommended award will guarantee order and production of additional replacement vehicles at firm contract IDAS prices.

**PREVIOUS COUNCIL ACTION(S):**

Date: July 19, 2021

Roll Call Number: [21-1139](#)

Action: Purchases from the following:

- (B) [Stivers](#) Ford (Scott Politte, General Manager) for eleven (11) vehicles including eight (8) Ford Utility Interceptors SUVs, one (1) Ford Utility Interceptor and one (1) ½ ton pickup up truck SSA (\$349,525.50), Dewey Ford (Dan Boettcher, General Manager) for five (5) vehicles including two (2) Compact SUVs and three (3) one-ton pickup truck cab and chassis (\$171,263.14), Karl Chevrolet (Carl Moyer, Owner) for one (1) Full Size SUV (\$26,957) and Stew Hansen Dodge City (Dan Boettcher, General Manager) for one (1) large SUV PPV (\$64,206.96) per various State of Iowa Department of Administrative Services (DAS) Purchasing Contracts for use by the Public Works, Police and Fire Departments, total amount \$611,952.10. ([Council Communication No. 21-307](#)) Moved by Mandelbaum to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE****ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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