

## COUNCIL COMMUNICATION

	Number:	<b>21-220</b>	Meeting:	<b>May 24, 2021</b>
	Agenda Item:	<b>38A</b>	Roll Call:	<b>21-0792</b>
	Submitted by:	<b>Nickolas Schaul, Finance Director</b>		

### AGENDA HEADING:

Approving the purchase of various truck body equipment installed on City owned chassis for use by various Divisions in Public Works Department and Engineering Department.

### SYNOPSIS:

Recommend approval to purchase and install various truck body equipment including three (3) dump bodies, and two (2) aerial lifts and accessories on City-owned chassis for use in various divisions of Public Works and Engineering Departments in accordance with the specifications of RFB #D21-240 from Truck Equipment Company, (1560 NE 44<sup>th</sup> Avenue, Des Moines, IA 50313, Terry Wieseler, Owner), as the low compliant bidder in the amount of \$316,367.

### FISCAL IMPACT:

Amount: \$316,367

Funding Source: 2021-2022 Operating Budget, Equipment Replacement Fund, Page 83.

### ADDITIONAL INFORMATION:

- Replacement truck body equipment was approved by the Fleet Oversight Committee for installation on City acquired chassis that is not available from any established purchasing contracts. Minimum competitive specifications were developed and sent to four (4) potential bidders; three (3) bids were received and evaluated for compliancy to minimum specifications.
- Item #1: Stainless steel dump bodies. The single bid for this item from Truck Equipment is compliant to minimum specifications. Although the dump body size is unique to City needs, it is not a custom size and typically offered by several manufacturers. Currently, the steel manufacturing industry is recovering from downtime during the last year creating extreme build lead times of 270 days for dump bodies. This uncertainty resulted in a smaller pool of bidders for this item. The bid from Truck Equipment is within anticipated budgeted costs and the recommendation is for award as the low compliant bidder.
- Item #2: Aerial lift with service bodies and accessories. The lowest bid from ABM Equipment was non-compliant in the critical operational areas of overall maximum stowed height, lift bucket capacity, providing necessary 110-volt power on the unit, and the specified air hose equipment.

- The second lowest bid from Truck Equipment Co. is also non-compliant in the critical operational areas of horizontal side reach, overall maximum stowed height, and lack of bucket rotation function.
- The alternative and third bid from Truck Equipment Company is fully compliant to all minimum specifications and is therefore the lowest compliant bid and is the recommended award for this item.

**PREVIOUS COUNCIL ACTION(S):**

Date: April 8, 2019

Roll Call Number: [19-0570](#)

Action: Bids from the following:

- (A) [Truck](#) Equipment Inc. (Terry Wieseler, President) for various truck body equipment to be installed on existing City vehicles for use by Fleet Maintenance, \$494,612. (Three potential bidders, two received). ([Council Communication No. 19-143](#)) Moved by Coleman to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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