



Agenda Item:

50B

COUNCIL COMMUNICATION City Manager's Office

GENERAL INFORMATION

Agenda Date: 02/28/05
05-070

Communication No.:

Agenda Item Type: Resolution
No.:

Roll Call

Submitted by: Phillip C. Vorlander, Chief of the Fire Department

SUBJECT—

Ambulance Purchase

SYNOPSIS—

The Fire Department requests authorization to accept the bid of Emergency Vehicle Sales & Service (1781 Balsam Avenue, Alexander, IA 50420, Eugene Draper, President) for the purchase of two (2) Type 1 ambulances including specified loose equipment. Two bids were received, however the lowest bidder was found to be noncompliant on several critical components. Emergency Vehicle Sales and Service submitted the low compliant bid.

FISCAL IMPACT—

Total cost of this acquisition is \$255,710.00. Funds are available in the Fund Code CP041, Organization FIR990000, Project FIR013, Account 544070.

RECOMMENDATION—

Approval

BACKGROUND—

On January 5, 2005 the Purchasing Department solicited bids for two (2) Type 1 ambulances built to specifications developed by the Fire Department to replace units currently in service that have reached the end of their practical useful life in urban service. An online auction service, E-surplus Auction, was used in parallel with the regular bid process for purchase or trade-in offers against the purchase of new replacement vehicles. The online auction service netted the highest offers of \$9800.00 and \$9600.00 for the purchase of the two trade-in units, even after subtracting an 8% fee for the services of E-surplus Auction. The trade-in units will be released upon delivery of the replacement units. The Fire Department recommends awarding the bid for trade-in units to Ambu-Care EMS, the highest bidder through E-Surplus Auction.

The City received two bids that were reviewed for compliance by the Fire Department. The low bid did not comply with several critical specifications, including the cabinet and compartment layout, construction details and materials, electric and electronic load distribution configuration, and patient treatment area heating and cooling requirements. The bid of Emergency Vehicle Sales and Service fully complied with the specifications. The Fire Department recommends awarding the bid to Emergency Vehicle Sales and Service and requests authorization to proceed with the acquisition of two ambulances.