

Agenda Item:

COUNCIL COMMUNICATION

City Manager's Office

GENERAL INFORMATION—

Agenda Date: 01/12/2004
04-004

Communication No.:

Agenda Item Type: Resolution

Roll Call No:

Submitted by: Chief Phillip C. Vorlander, Fire Department

SUBJECT—

Aerial Ladder Truck Purchase

SYNOPSIS—

The Fire Department respectfully requests authorization to accept the bid of American LaFrance Corporation (8500 Palmetto Commerce Parkway, Ladson, SC 29456-6700) and award them the contract for the purchase of two 75' quint aerial ladder trucks. (11 Specification and Bid packages sent - 1 bid received).

FISCAL IMPACT—

\$1,067,989.00 - Funding is approved and funds will be available in Fund Code CP041, Organization Code FIR990000, Project FIR013. The original bid totaled \$1,079,352.00 (2 units @ \$539,676.00), however the bidder offered an amended bid deleting our requirement for a performance bond, with a resultant discount of \$11,363.00.

RECOMMENDATION—

Approval

BACKGROUND—

The acquisition of these fire apparatus provides for the replacement of one 1980 model and one 1981 model aerial ladder truck. Both of these vehicles have reached their practical end-of-service life for the kind of use we expose them to. One of the vehicles being replaced has already been sold and the Fire Department will work to realize the maximum return for the second one.

American LaFrance has offered a \$16,000 trade-in allowance for the remaining vehicle that we propose to accept if efforts to sell it outright have proven unsuccessful at the time of delivery of the new units.

Specifications were developed and Invitation to Bid V04-61 packages were sent to 11 apparatus dealers or manufacturers. One bid was received and it was found to be compliant with two exceptions, both of which are acceptable to the Fire Department. Given the reputation of this vendor, the Fire Department believes it is in the City's best interest to take advantage of the amended proposal to forgo the requirement of a performance bond.